

#### **MEMBERSHIPAPPLICATION**

# Complete this membership application to be part of the area's leading business organization. You'll be glad you joined us!

Dedicated to the promotion of business and the exchange of friendship, this component of an international organization is comprised of the area's top businesses. Each member firm is exclusive in its category of business or profession. The firm is represented by either the president, the C.E.O., C.O.O., or, in the case of a member firm based outside the area, the general manager.

The Executives' Association meets at 7:00 a.m. every Tuesday at the Bear Lakes Country Club for discussion and exchange of referrals, to hear a presentation by a member about his or her business, and to enjoy breakfast. The meeting ends promptly at 8:30 a.m. That evening, there is an open house at the presenting member's place of business, so that fellow members can be more familiar with its products and services.

To achieve the primary purpose of business referral in the Association, members contribute to one another by generating bonafide business opportunities. In addition, they receive from their fellow members personal and immediate attention to their needs and requests.

A firm is considered for membership on the basis of its presence in the community, established reputation, and outstanding performance in its field. As membership is by invitation only, it is a distinct honor to be selected.

#### **BENEFITS OF MEMBERSHIP**

- Instant affiliation with the area's prominent decision makers
- Excellent business leads and referrals
- Each firm is exclusive in its category
- Members are potential clients as well as dependable suppliers
- Exchange of business ideas and procedures
- Friendships which would normally take years to establish

By completing this application you are considering membership in one of the most exclusive and effective business organizations of Palm Beach County.

Please do not omit answers to ANY questions on this application form.

## ABOUT YOUR COMPANY

| Representative (Person) Name :  |   |  | Title :                             |                                |
|---|---|--|-------------------------------------|--------------------------------|
| Proposed Associate Member :   |   |  | Title :                             |                                |
| Optional; Additional Fees A   | Apply   |  |                                     |                                |
| Business Name :   |   |  |                                     |                                |
| Business Type :   | Corporation P   | artnership Individu                                      | ıal                                 |                                |
| Subsidiary Of :   |   |  |                                     |                                |
| treet Address :   |   |  |                                     |                                |
| City/State/Zip :  |   |  |                                     |                                |
| Business Phone:   |   | Fax:   | Mobile:                             |                                |
| mail :  |   | Website:   |                                     |                                |
| Branch Offices :  |   |  |                                     |                                |
| dusiness classification   | Requested (Must be a  | at least 65% of busilless                                | •                                   |                                |
|   | lescription of the precis   |  |                                     | e list of the products it seli |
| Please attach a detailed a<br>and services it offers, statin  | lescription of the precis   | se nature of the business,<br>/service and percentage of |                                     | ice represents to the firm.    |
| Please attach a detailed a<br>and services it offers, statin  | lescription of the precis   |  | business this product/serv          | ice represents to the firm.    |
| Please attach a detailed a<br>und services it offers, statin  | lescription of the precis   |  | business this product/serv          | ice represents to the firm.    |
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| Please attach a detailed a<br>and services it offers, statii<br>PROD  | lescription of the precising its principal product                                  | /service and percentage of                               | business this product/serv          | ice represents to the firm.    |
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| Please attach a detailed dand services it offers, statin  PROD  JSINESS REFEREN   | lescription of the precising its principal production  UCT OR SERVICE               | /service and percentage of                               | % OF BUSIN                          | IESS                           |
| Please attach a detailed a<br>and services it offers, statin<br>PROD  | lescription of the precising its principal product                                  | /service and percentage of                               | business this product/serv          | ice represents to the firm.    |
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| Please attach a detailed dand services it offers, statin  PROD  JSINESS REFEREN   | lescription of the precising its principal production  UCT OR SERVICE  VCES  PERSON | /service and percentage of                               | % OF BUSIN                          | IESS                           |
| Please attach a detailed and services it offers, statin PROD  JSINESS REFEREN  COMPANY  | lescription of the precising its principal production  UCT OR SERVICE  VCES  PERSON | /service and percentage of                               | % OF BUSIN                          | IESS                           |
| Please attach a detailed of and services it offers, statin PROD  Number of Employees:  JSINESS REFEREN  COMPANY  HARACTER REFER         | NCES PERSON   | Gross Sales For The                                      | Past Year :                         | YRS. ACQUAINTED                |
| Please attach a detailed of and services it offers, statin PROD  Number of Employees:  JSINESS REFEREN  COMPANY  HARACTER REFER         | NCES PERSON   | Gross Sales For The                                      | Past Year :                         | YRS. ACQUAINTED                |
| Please attach a detailed a and services it offers, statin PROD  Sumber of Employees:  JSINESS REFEREN  COMPANY  HARACTER REFER  COMPANY | NCES  PERSON  PERSON  | Gross Sales For The  ADDRESS  ADDRESS                    | * Past Year :  TELEPHONE  TELEPHONE | YRS. ACQUAINTED                |

## ABOUT YOU

| Home Street Address :                  |  | Home Phone :                    |
|--|--|---------------------------------|
| City/State/Zip :                       |  |                                 |
| Birthday :                             | Significant Other Name & Birthday :    |                                 |
| Nickname :                             | Significant Other Nickname :           |                                 |
| Educational Background :               |  |                                 |
| Professional Associations & Offices He | eld :                                  |                                 |
| Chamber & Business Memberships (In     | clude Offices Held) :                  |                                 |
| Other Organizations (Charitable, Relig | ious, etc.) :                          |                                 |
| Awards & Honors :                      |  |                                 |
| Hobbies :                              |  |                                 |
|  |  |                                 |
| OUR COMMITMENT TO E                    | EXECUTIVES' ASSOCIATIO                 | DN                              |
| Will you be able to meet the breakfast | meetings and open house 50% attend     | lance requirements ?            |
| Please explain how you will be able to | generate business referrals for the Ex | ecutives' Association members : |
| How Can Executives' Association Mem    | bers best give you referrals ?         |                                 |
|  |  |                                 |

#### COMMITMENT

- 1.I will attend breakfast meetings every Tuesday and open house receptions that evening. Minimum attendance requirement is 50% for each.
- 2.I will familiarize myself with the business of fellow members and make business referrals.
- 3.I will enlist the cooperation of associates and employees in business referrals to Executives' Association members.
- 4.1 will recommend at all times suitable, the services and products of the members to friends and business associates.
- 5.I acknowledge that Executives' Association of the Palm Beaches is a corporation and the officers and directors of said corporation are to have no personal liability under any agreement in which my business or I enter with another member of the association. Further, I agree to indemnify and hold Executives' Association of the Palm Beaches harmless from any liability imposed upon my business, my employees or me arising from the negligence or fault of any other member of the association, or the association itself. My company and I agree to indemnify, defend and hold the association harmless for all damages suffered or claims made against the association arising out of the negligence or fault of my company or its employees.
- 6.I will act promptly on all referrals received from fellow members and in such a thorough manner that it will reflect credit on the member recommending your products or services.
- 7.I will always give fellow members every possible preference in business transactions, other things being equal, and subject to legitimate demands of policy with reference to established business connections.
- 8. I pledge to keep source information strictly confidential.
- 9.1 will pay dues (\$525/quarter) by the 10th of the current month.
- 10. I will share my presentation and hold an open house on a timely basis.
- 11.I will strive at all times to furnish quality merchandise and professional services commensurate in value to the purchase price.
- 12.I understand and agree that membership in Executives' Association of the Palm Beaches is a privilege, and acknowledge and respect the rule that neither I nor my company's associate representative may hold membership or participate in any other "exclusive category" business referral group.

I have been informed that the organization with which I am affiliated is being proposed for membership in the Executives' Association of the Palm Beaches, Inc. I am aware that acceptance of my organization and myself as the organization's representative is conditional upon approval by the general membership and the availability of a vacant occupational classification.

I hereby grant permission to the Executives' Association to publish my name and affiliation in the Association's Bulletin made available to its membership.

I understand that in no way does granting this permission entitle me to otherwise guarantee membership in the Executives' Association of the Palm Beaches, Inc.

I understand that following the submission of this application, I will be invoiced for a one-time non-refundable initiation fee of \$500, contingent on approval of membership.

| Signature :           | Organization : |
|-----------------------|----------------|
| Printed Name :        | Date:          |
| Associate Signature : | Date:          |

