

MEMBERSHIP APPLICATION

Complete this membership application to be part of the area's leading business organization. You'll be glad you joined us!

Dedicated to the promotion of business and the exchange of friendship, this component of an international organization is comprised of the area's top businesses. Each member firm is exclusive in its category of business or profession. The firm is represented by either the president, the C.E.O., C.O.O., or, in the case of a member firm based outside the area, the general manager.

The Executives' Association meets at 7:15 a.m. every Tuesday at the Bear Lakes Country Club for discussion and exchange of referrals, to hear a presentation by a member about his or her business, and to enjoy break- fast. The meeting always ends promptly at 8:30 a.m. That evening, there is an open house at the presenting member's place of business, so that fellow members can be more familiar with its products and services.

To achieve the primary purpose of business referral in the Association, members contribute to one another by generating bonafide business opportunities. In addition, they receive from their fellow members personal and immediate attention to their needs and requests.

A firm is considered for membership on the basis of its presence in the community, established reputation, and outstanding performance in its field. As membership is by invitation only, it is a distinct honor to be selected.

BENEFITS OF MEMBERSHIP

- Instant affiliation with the area's prominent decision makers
- Excellent business leads and referrals
- Each firm is exclusive in its category
- Members are potential clients as well as dependable suppliers
- Exchange of business ideas and procedures
- Friendships which would normally take years to establish

By completing this application you are considering membership in one of the most exclusive and effective business organizations of Palm Beach County.

Please do not omit answers to ANY questions on this application form.

ABOUT YOUR COMPANY

Representative (Person) Name : _____ Title : _____

Proposed Associate Member : _____ Title : _____
Optional; Additional Fees Apply

Business Name : _____

Business Type : Corporation Partnership Individual

Subsidiary Of : _____

Street Address : _____

City/State/Zip : _____

Business Phone : _____ Fax : _____ Mobile : _____

Email : _____ Website : _____

Branch Offices : _____

PRINCIPALS OF THE FIRM *(Name & Title)*

Year Firm Was Established : _____ Years In Palm Beach County : _____

Business Classification Requested (Must be at least 65% of business) : _____

NATURE OF BUSINESS

Please attach a detailed description of the precise nature of the business, including a comprehensive list of the products it sells and services it offers, stating its principal product/service and percentage of business this product/service represents to the firm.

PRODUCT OR SERVICE	% OF BUSINESS

Number of Employees : _____ Gross Sales For The Past Year : _____

BUSINESS REFERENCES

COMPANY	PERSON	ADDRESS	TELEPHONE	YRS. ACQUAINTED

CHARACTER REFERENCES

COMPANY	PERSON	ADDRESS	TELEPHONE	YRS. ACQUAINTED

Executives' Association Member Sponsor : _____ Years Acquainted : _____

Executives' Association Members Currently Customers : _____

ABOUT YOU

Home Street Address : _____ Home Phone : _____

City/State/Zip : _____

Birthday : _____ Significant Other Name & Birthday : _____

Nickname : _____ Significant Other Nickname : _____

Educational Background : _____

Professional Associations & Offices Held : _____

Chamber & Business Memberships (Include Offices Held) : _____

Other Organizations (Charitable, Religious, etc.) : _____

Awards & Honors : _____

Hobbies : _____

YOUR COMMITMENT TO EXECUTIVES' ASSOCIATION

Will you be able to meet the breakfast meetings and open house 50% attendance requirements ? _____

Please explain how you will be able to generate business referrals for the Executives' Association members :

How Can Executives' Association Members best give you referrals ? _____

1. I will attend breakfast meetings every Tuesday and open house receptions that evening. Minimum attendance requirement is 50% on both.
2. I will familiarize myself with the business of fellow members and make business referrals.
3. I will enlist the cooperation of associates and employees in business referrals to Executives' Association members.
4. I will recommend at all times suitable, the services and products of the members to friends and business associates.
5. I acknowledge that Executives' Association of the Palm Beaches is a corporation and the officers and directors of said corporation are to have no personal liability under any agreement in which my business or I enter with another member of the association. Further, I agree to indemnify and hold Executives' Association of the Palm Beaches harmless from any liability imposed upon my business, my employees or me arising from the negligence or fault of any other member of the association, or the association itself. My company and I agree to indemnify, defend and hold the association harmless for all damages suffered or claims made against the association arising out of the negligence or fault of my company or its employees.
6. I will act promptly on all referrals received from fellow members and in such a thorough manner that it will reflect credit on the member recommending your products or services.
7. I will always give fellow members every possible preference in business transactions, other things being equal, and subject to legitimate demands of policy with reference to established business connections.
8. I pledge to keep source information strictly confidential.
9. I will pay dues (\$475/quarter) by the 10th of the current month.
10. I will share my presentation and hold an open house on a timely basis.
11. I will strive at all times to furnish quality merchandise and professional services commensurate in value to the purchase price.
12. I understand and agree that membership in Executives' Association of the Palm Beaches is a privilege, and acknowledge and respect the rule that neither I nor my company's associate representative may hold membership or participate in any other "exclusive category" business referral group.

I have been informed that the organization with which I am affiliated is being proposed for membership in the Executives' Association of the Palm Beaches, Inc. I am aware that acceptance of my organization and myself as the organization's representative is conditional upon approval by the general membership and the availability of a vacant occupational classification.

I hereby grant permission to the Executives' Association to publish my name and affiliation in the Association's Bulletin made available to its membership.

I understand that in no way does granting this permission entitle me to otherwise guarantee membership in the Executives' Association of the Palm Beaches, Inc.

I understand that following the submission of this application, I will be invoiced for a one-time non-refundable initiation fee of \$500, contingent on approval of membership.

Signature : _____ Organization : _____
Printed Name : _____ Date : _____
Associate Signature : _____ Date : _____


EXECUTIVES' ASSOCIATION
OF THE PALM BEACHES

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 www.PalmBeachExecs.com