

Join



MEMBERSHIP APPLICATION

Complete this membership application
to be part of the area's leading business organization
You'll be glad you joined us!

The Executives' Association of the Palm Beaches

A Select Group of Business and Professional Leaders

Dedicated to the promotion of business and the exchange of friendship, this component of an international organization is comprised of the area's top businesses. Each member firm is exclusive in its category of business or profession. The firm is represented by either the president, the C.E.O., C.O.O., or, in the case of a member firm based outside the area, the general manager.

The Executives' Association meets at 7:15 a.m. every Tuesday at the Bear Lakes Country Club for discussion and exchange of referrals, to hear a presentation by a member about his or her business, and to enjoy breakfast. The meeting always ends promptly at 8:30 a.m. That evening, there is an open house at the presenting member's place of business, so that fellow members can be more familiar with its products and services.

To achieve the primary purpose of business referral in the Association, members contribute to one another by generating bonafide business opportunities. In addition, they receive from their fellow members personal and immediate attention to their needs and requests.

A firm is considered for membership on the basis of its presence in the community, established reputation, and outstanding performance in its field. As membership is by invitation only, it is a distinct honor to be selected.

The benefits of membership include:

- Instant affiliation with the area's prominent decision makers
- Excellent business leads and referrals
- Each firm is exclusive in its category
- Members are potential clients as well as dependable suppliers
- Exchange of business ideas and procedures
- Friendships which would normally take years to establish

By completing this application you are considering membership in one of the most exclusive and effective business organizations of Palm Beach County.

Please do not omit answers to ANY questions on this application form.

About Your Company

Representative (person) Name _____ Title _____

(Optional) Proposed Associate Member (Must be the second in command. Additional fees apply.) _____ Title _____

Business Name _____

Business Type: Corporation Partnership Individual

Subsidiary Of _____

Street Address _____

City/State/Zip _____

Telephone (_____) _____ Fax (_____) _____ Cell (_____) _____

e-mail _____ Website _____

Branch Offices _____

PRINCIPALS OF THE FIRM (NAME & TITLE)

Year Firm Was Established _____ Years in Palm Beach County _____

Business Classification Requested (Must be at least 65% of your business) _____

NATURE OF BUSINESS: Please attach a detailed description of the precise nature of the business, including a comprehensive list of the products it sells and services it offers, stating its principal product/service and percentage of business this product/service represents to the firm.

PRODUCT OR SERVICE

% OF BUSINESS

1. _____
2. _____
3. _____
4. _____

Number of Employees _____ Gross Volume for the Past Year \$ _____

BUSINESS REFERENCES

Company	Person	Address	Telephone	Acquainted # Years
1. _____				
2. _____				
3. _____				

CHARACTER REFERENCES

Company	Person	Address	Telephone	Acquainted # Years
1. _____				
2. _____				
3. _____				

Executives' Association Member Sponsor _____ Years Acquainted _____

Executives' Association Members Currently Customers _____

Your Commitment to Executives' Association

Ensuring that the individuals representing member companies in Executives' Association of the Palm Beaches have purchase-making ability and a referral-sharing philosophy is of utmost importance to our members. Please share your responses to these five questions, in writing on a separate document, and include them with this application.

Will you be able to meet the breakfast meetings **and** open house 50% attendance requirements?

Describe the organizational chart and your role in the organization.

How are purchasing decisions made in your organization and your role in the process?

In addition to referrals and direct business, how do you perceive receiving professional benefit from this organization?

Tell us something about yourself professionally that is not in this application or process.

Please explain how you will be able to generate business referrals for the Executives' Association members?

Other than direct referrals and/or direct hire of Execs members, how can you and your organization benefit the other members of Execs?

How can Executives' Association members best give you referrals?

About You

Home Street Address _____ Home Phone _____

City/State/Zip _____

Date of Birth _____ Significant Other Name and Birthday _____

Your Nickname _____ Significant Other Nickname _____

Educational Background _____

Professional Associations and Offices Held _____

Chamber and Business Memberships (include Offices Held) _____

Other Organizations (charitable, religious, etc.) _____

Awards and Honors _____

Hobbies _____

Commitment

1. I will attend breakfast meetings every Tuesday **and** open house receptions that evening. Minimum attendance requirement is **50% on both**.
2. I will familiarize myself with the business of fellow members and make business referrals.
3. I will enlist the cooperation of associates and employees in business referrals to Executives' Association members.
4. I will recommend at all times suitable, the services and products of the members to friends and business associates.
5. I acknowledge that Executives' Association of the Palm Beaches is a corporation and the officers and directors of said corporation are to have no personal liability under any agreement in which my business or I enter with another member of the association. Further, I agree to indemnify and hold Executives' Association of the Palm Beaches harmless from any liability imposed upon my business, my employees or me arising from the negligence or fault of any other member of the association, or the association itself. My company and I agree to indemnify, defend and hold the association harmless for all damages suffered or claims made against the association arising out of the negligence or fault of my company or its employees.
6. I will act promptly on all referrals received from fellow members and in such a thorough manner that it will reflect credit on the member recommending your products or services.
7. I will always give fellow members every possible preference in business transactions, other things being equal, and subject to legitimate demands of policy with reference to established business connections.
8. I pledge to keep source information strictly confidential.
9. I will pay dues (\$380/quarter) by the 10th of the current month.
10. I will share my presentation and hold an open house on a timely basis.
11. I will strive at all times to furnish quality merchandise and professional services commensurate in value to the purchase price.
12. I understand and agree that membership in Executives' Association of the Palm Beaches is a privilege, and acknowledge and respect the rule that neither I nor my company's associate representative may hold membership or participate in any other "exclusive category" business referral group.

I have been informed that the organization with which I am affiliated is being proposed for membership in the Executives' Association of the Palm Beaches, Inc. I am aware that acceptance of my organization and myself as the organization's representative is conditional upon approval by the general membership and the availability of a vacant occupational classification.

I hereby grant permission to the Executives' Association to publish my name and affiliation in the Association's Bulletin made available to its membership.

I understand that in no way does granting this permission entitle me to otherwise guarantee membership in the Executives' Association of the Palm Beaches, Inc.

I am enclosing a one-time initiation fee of \$500.00.

I understand this \$500.00 initiation fee will be refunded in full if my application is not approved for membership, but is otherwise non-refundable.

Signature

Organization

Printed Name

Date

Signature of Proposed Associate (If Applicable)

Date

The Executives' Association Means Business *and* Friendship!

P.O. Box 352, West Palm Beach, FL 33402

Telephone: (561) 802-4310 • Fax: (561) 659-1824

email: business@palmbeachexecs.com • www.palmbeachexecs.com